

Tips for Sprucing up your Home

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Introduction

Has the thought of selling your home in the near future crossed your mind? If so, it is a good idea to review how your home might appear to a prospective buyer.

It is no secret that a well maintained, clean and appealing home has a far better chance of selling, at a higher price and more quickly than a home that could use some work and attention.

Keep in mind that first impressions always create lasting impressions. Nothing could be further than the truth when it comes to real estate.

Of course, this does not mean you need to embark on a major renovation project in order to sell your home. There would be no guarantees you would be able to recoup the costs of such a large and expensive project.

Instead, it is better to take a more conservative approach and look at the possible cosmetic improvements which can be made to create an overall improvement. Such improvements might include refinishing, painting, cleaning, etc. These projects do not require much in the way of capital; however, they can make a tremendous improvement to the overall look of your house.

Before you take on any projects; however, it is important to remember that you are fixing up your home for the purpose of selling it. Avoid personalizing the improvements you make as this can limit your market. A limited market means you will usually endure a slower sale and possibly a lower sales price.

Your goal should be to make the home as clean, attractive, well maintained and presentable as possible. Once the home is sold the new owners can handle their own customizations.

Tips for Sprucing up Your Home

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