

SELLING YOUR TIMESHARE

TABLE OF CONTENTS

INTRODUCTION	04
CHAPTER 1: THE RIGHT TIME SHARE	07
Usage Rights	08
Exchange Companies	10
Why Time Shares Make Sense	11
CHAPTER 2: THINKING ABOUT SELLING	12
The Importance Of Advertising	13
Successful Selling	14
CHAPTER 3: DONATING TO CHARITY	17
How Does It Work?	19
CHAPTER 4: THE TIME SHARE ADVANTAGE	20
Fixed Location; Fixed Service Provider	21
RCI Time Share Advantage	23
Facts To Think About Before You Buy	24
CHAPTER 5: TIME SHARE SELLING OPTIONS	26
Exchanging Your Time Share	26
Your Time Share Options	27
Sample Costs of a Time Share	29
CHAPTER 6: SELLING OR RENTING	30

Tips For Selling	34
CHAPTER 7: SELLING BY AUCTION	36
CHAPTER 8: SELLER BEWARE	39
CHAPTER 9: BUYER BEWARE	41
CHAPTER 10: LISTING WITH A BROKER	44
Finding The Right Selling Help	46
CHAPTER 11: TIME SHARE CLASSIFIED ADS	48
CHAPTER 12: ESTIMATING YOUR PRICE	54
Time Share Commissions	56
CHAPTER 13: TIME SHARE GLOSSARY	60
CONCLUSION	62

INTRODUCTION

It started as a simple idea based on the assumption that people don't need vacation lodging except for a week or two a year. Take a house, cabin, condominium, or villa, and divide ownership into 52 weeks (in practice it's usually divided into 51 weeks with one week allowed for maintenance). It allows you to purchase the time spent as vacation lodging, and 1/51 of the ownership of the home. The next logical step in the development of timeshare was to be able to exchange time in these places between people who want to vacation in different areas each year. So, the two entities you'll likely be dealing with are the resort lodging, or timeshare itself, and an exchange company.

The number of systems in use for buying timeshares has grown tremendously in recent years, but three systems are commonly in use: fee simple, leasehold, and right-to-use (RTU). With fee simple you buy a portion of the property outright and own title to that portion. Under the leasehold system you own the property, but only for a specific length of time. With a right-to-use system, you don't actually own the property, but are purchasing a right to use the property for a certain amount of time and for certain weeks of the year.

Selling Your Timeshare

You have just read the first pages of this ebook.

The full product includes the complete PDF, the editable source file, cover graphics and a private label rights licence. Edit it, put your name on it and sell it as your own.

Get it for £4.46

<https://plrshop.shop/other/309-selling-your-timeshare.html>